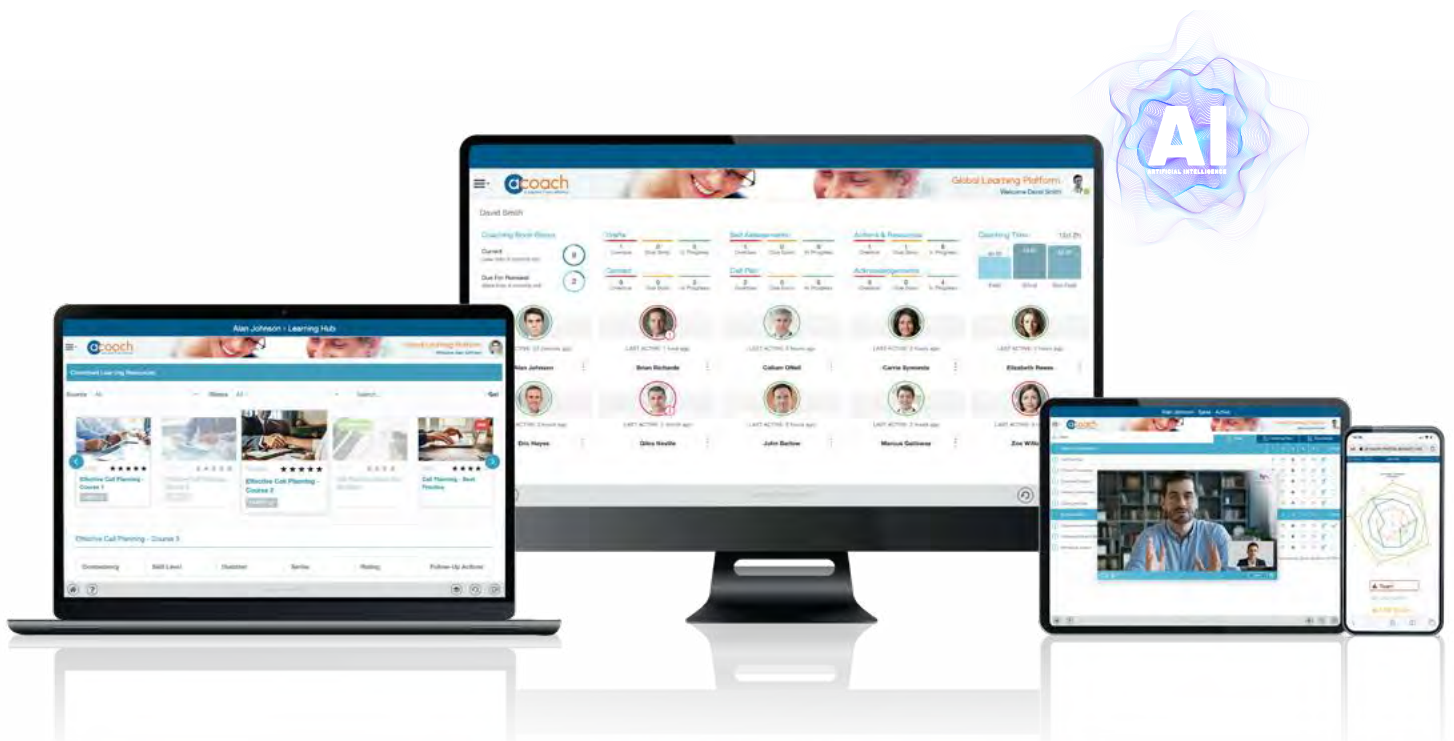


aCoach Features & Functionality List 2023



Create the Ultimate Development Platform for your Field Teams

aCoach can be tailored to the exact needs of each field force, the Atomus Business Team will guide you through the features and benefits of each module, working closely with you to create the ultimate package for your organization.

The aCoach Platform can be further configured to embrace existing, or desired, coaching and training reinforcement approaches. Additional functionality can be added over time, module by module, to address your medium and longer term needs.



Latest Ai Functionality

Ai-Enhanced SMART Goals & Actions - aCoach Intelligence propels your managers coaching to the next level. The Ai-enhanced SMART goals and actions feature assesses each Goal and Action against the SMART criteria, ensuring every action is Specific, Measurable, Achievable, Realistic, and Timely. It even gives examples to highlight what is missing to make it SMART!

This new Ai-powered feature revolutionizes the effectiveness of your managers coaching, enabling them to create better actions that are clearer for the team member to understand and complete.

Ai-powered coaching feedback analysis - Elevate your Managers Coaching Quality with AI. This Ai-powered feature is designed to analyze coaching feedback and provides invaluable insights. aCoach uses natural language processing and sentiment analysis to evaluate the feedback and provide suggestions for improvement.

Analyze against your own model, a custom criteria or industry standard models such as: Situational Leadership and GROW.

By utilizing our Ai coaching feedback analysis, managers and coaches can perfect their coaching techniques and provide their team members with clear and impactful feedback.

aCoach Benefits

- ✓ Increase skill pull-through from existing training
- ✓ Identify where to target training spend
- ✓ Identify and rectify the causes of weak performance
- ✓ Streamline and enhance existing coaching programs
- ✓ Give your managers back some time
- ✓ Enhance customer interactions
- ✓ Track adherence to your coaching methodology
- ✓ View critical KPIs at the touch of a button
- ✓ Raise morale and motivate field teams
- ✓ Create consistency on and between coaching sessions
- ✓ Turn B players into A players



Features & Functionality

Configuration & Tailored Content

- ✓ Manager as the Coachee
- ✓ Role based Templates
- ✓ Field Force Specific Content
- ✓ Multi-Language

User Dashboards & Reports

- ✓ Dashboards with Notifications
- ✓ AI based Recommendations
- ✓ Email Updates and Reminders
- ✓ Visual Profiles and Reports

Competency & Skills

- ✓ Competencies and Skills
- ✓ Skill Definitions
- ✓ Proficiency Level Descriptors
- ✓ Target Proficiency Levels

Gap Analysis & Coaching Focus

- ✓ Self-Diagnostic (Coachee or Manager)
- ✓ Manager Diagnostic (FLM, SLM)
- ✓ In App Skills Comparison

Learning & Development Plan

- ✓ Goals, Actions & Competition Dates
- ✓ Extra Topics & Attachments
- ✓ Coach & Coachee updates
- ✓ SLM Feedback

Training Integration

- ✓ Self-Directed Learning
- ✓ LMS Training Courses as part of Development Plans
- ✓ Training Course Evaluation & Feedback
- ✓ Post Training Assignments

Artificial Intelligence

- ✓ AI-Enhanced SMART Goals & Actions
- ✓ AI-Powered Coaching Feedback Analysis

Field Coaching

- ✓ Field Contact Report
- ✓ Field Visit Evaluation

Virtual Coaching

- ✓ Video based Live Coaching
- ✓ Recorded Live Coaching Sessions

Rehearsal & Certification

- ✓ Video Based Rehearsal
- ✓ Certifications (Virtual & Face-to-Face)

Compliance

- ✓ Mandatory Field Visit Checklist
- ✓ Coaching Session Questionnaire

Advanced Functionality

- ✓ Trainers & Co-Coaches
- ✓ Sales Data & Leaderboards
- ✓ Compliance & Compliance Analysis
- ✓ Meetings & Surveys

Business Insights & Analytics

- ✓ Activity & Progression Reporting
- ✓ Coaching & Training Evaluation
- ✓ Advanced Analysis
- ✓ Coaching Quality Evaluation

Custom Functionality

- ✓ CRM, ERP, HCM & Microlearning Integration
- ✓ Custom & Tailored Modules



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